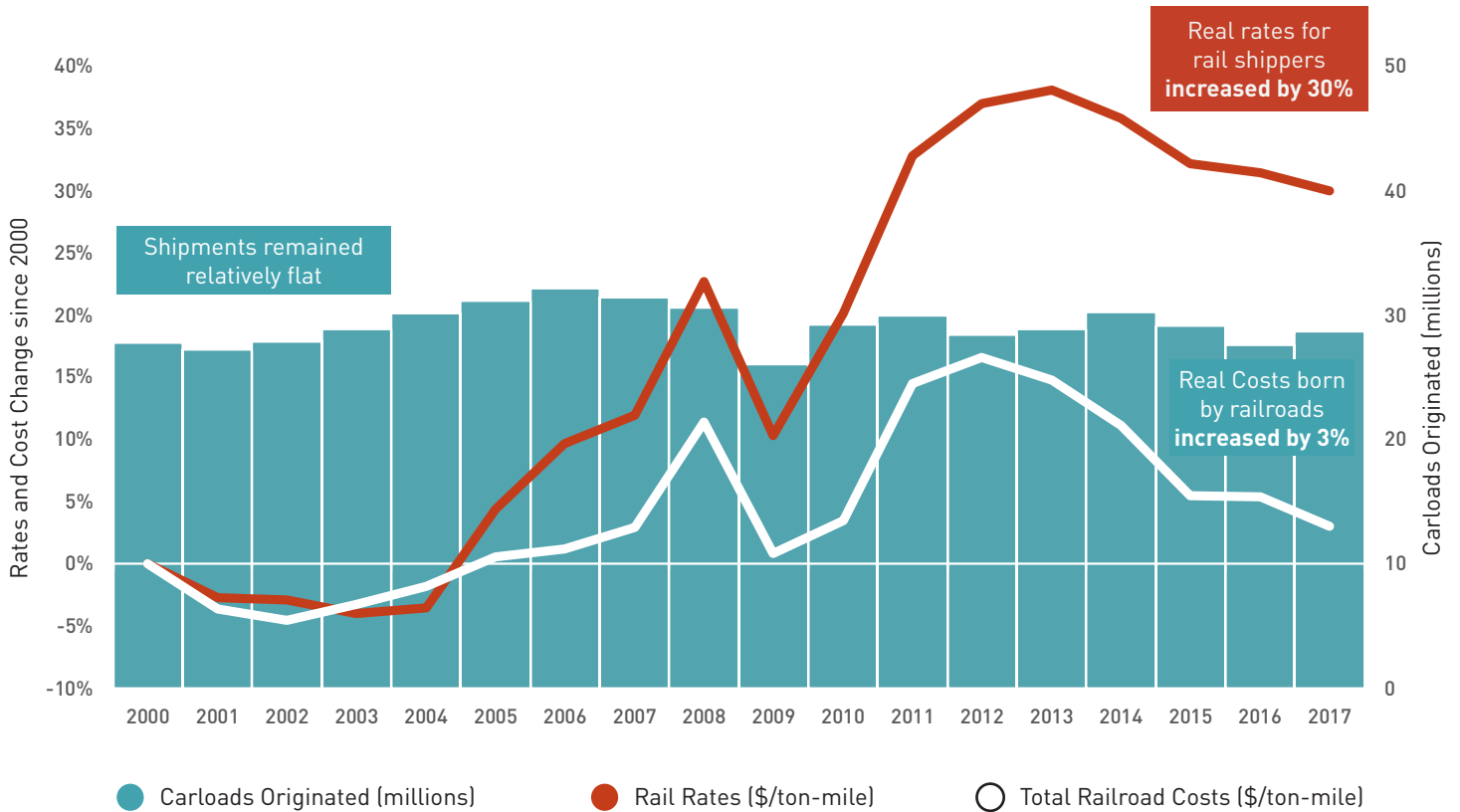


Rail Customers Hit Hard By Recent Rate Increases

Change in Rail Rates, Costs, and Volumes (Rates and Costs Adjusted for Inflation)



Source: Association of American Railroads



Troubling Trends Indicate a Serious Market Failure:

- Despite stagnant volumes, freight rail rates have increased significantly since 2000.
- Real rates have risen more than 30% while railroad costs have only increased by 3%.
- Railroad profits per-ton mile climbed sharply by 186% as carriers increased rates and shifted costs to rail customers.
- At the same time, rail volumes stopped increasing and actually decreased by 10% since carload shipments peaked in 2006.

Learn more at www.freightrailreform.com